

Section Answer Keys

Chapter 27 Pricing Math

Section 27.2 Calculating Discounts

Review Key Concepts

1. Offering discounts encourages employees to buy and use the products in the hope that they will then project confidence in the products and enthusiasm when selling those products.
2. The number “3” indicates that the buyer will receive a 3 percent discount if the invoice is paid within 10 days.
3. Vendors offer seasonal discounts to encourage buyers to purchase goods long before the consumer buying season.

Practice Academics

English Language Arts

4. Reports will vary depending on the type of collectible covered, but students should specifically state those factors that can affect a particular collectible’s price. For example, many factors can affect the price of a collectible postage stamp. The rarity of the stamp is of prime importance. Its condition is categorized in a number of ways that affect its value. For example, it might be described as being mint, very fine, fine, and so on. In addition, the condition might indicate whether the stamp has ever been “hinged” and whether it is cancelled. The type of cancellation can also affect value.

Mathematics

5. The customer should be charged \$187.50 ($30 \times \6.25).