

## Relating to an Interviewer

**Part I Directions** Suppose an employer has looked at your résumé and invited you for an interview. You have arrived prepared to do your best. Suggest an appropriate answer for each of the questions below that an *interviewer* might ask.

- Customer service job:** How would you describe yourself? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Wait staff position in restaurant:** Why did you leave the job at the fast-food restaurant?  
\_\_\_\_\_  
\_\_\_\_\_
- Sales job:** Your résumé does not show any experience in sales. What makes you think you could be successful selling our products? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Receptionist:** What do you consider to be your greatest weakness? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Bicycle delivery service:** What have you learned from a past mistake? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- After-school child care center:** Why do you want to work here? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- Grocery clerk:** Why should we hire you? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

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**Relating to an Interviewer (Continued)**

**Activity 19**

**Part II Directions** During an interview, you can ask a few questions, too. This indicates your interest. A good question shows the interviewer that you:

- Have done your homework to learn about the company.
- Care about the company’s product or service and the big picture.
- Hope your relevant skills and experience suit company needs.
- Will be patient and cooperative, putting company needs ahead of your own.
- Have long-term career goals.
- Can think and speak clearly.

Revise each of the *applicant’s questions* below to make a more positive impression on the interviewer.

1. How soon can I get a raise? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
2. What kinds of things does this store sell? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
3. My last boss was very controlling. Are you like that too? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
4. I know a way your company could be a lot better and make a lot more money. Are you interested? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
5. Why would you be interested in hiring someone like me? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. Are there any good restaurants nearby for lunch breaks? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_